A3940-1.1 U

College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 5 July 1990

EASTERN REGION (ECPO)

Alfred University
Babson College
Bard College
Bentley College
Boston College
Boston University
University of Bridgeport
Brown University
Buffalo State College
Clarkson University
Columbia University
University of Connecticut
Cornell University
CUNY -Bernard M. Baruch
CUNY - Baruch College - Business & Public Administration
CUNY - City College
CUNY - Hunter College
Dartmouth College
Fordham University - Lincoln Center
Fordham University
Franklin Pierce College
Husson College
The King's College
LeMoyne College
University of Maine-Orono
Manhattan College
Manhattanville College
Marist College
MIT
MIT - Sloan School of Management
University of Massachusetts - Amherst
Mount Holyoke College
New Hampshire College
Northeastern University
Pace University-New York City
Pace University-Westchester
Polytechnic University
Post College
Pratt Institute
Rensselaer Polytechnic University
Regis College
Rhode Island School of Design
University of Rhode Island
Roberts Wesleyan College
University of Rochester
University of Rochester-W.E. Simon Graduate School of Business
Sacred Heart University
Saint Anselm College
St. John Fisher College
St. Joseph's College
St. Joseph's University
Siena College
SUNY - Buffalo
SUNY - Cortland
SUNY - Geneseo
SUNY - Plattsburgh
SUNY - Purchase
Syracuse University
Union College
Vassar College
Wells College
Westminster College
Williams College
Worcester Polytechnic Institute

The career planning & placement offices that participate in the ***Salary Survey*** are divided into seven geographic regions. The participants listed comprise the **Eastern** Region.

The data are based on salary offers made to students graduating between September 1, 1989 and August 31, 1990. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (May 2, 1990 through June 4, 1990) and cumulatively (September 1, 1989, through June 4, 1990). The block tables list data for the cumulative period, and include only those categories for which offers were reported.

Copyright 1990 by The College Placement Council, Inc.
No part of this publication may be used, adapted, or reproduced in any manner whatsoever without written permission.
ISSN 1048-7751

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

INTERIM PERIOD 5/2/90 THROUGH 6/4/90

CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
BUSINESS														
ACCOUNTING	52	1667	$27107	$26627	$31000	$27000	$23000	260	4340	$28354	$26496	$31500	$29000	$24000
BUSINESS ADMIN (INCL MGMT	44	680	24658	23688	30000	25000	20000	56	1263	24476	23318	28000	25000	20000
DISTRIBUTION MANAGEMENT	1	26	30000	24580	*	*	*	1	73	30000	25376	*	*	*
ECONOM & FINANCE (BANKING	122	1114	27680	25527	32000	28000	22000	168	1882	27418	25158	32000	28000	22000
HOTEL/RESTAURANT MGMT.	+	88	+	21306				+	120	+	20951			
HUMAN RSRCS (incl LABOR R	4	49	27925	22514	*	*	*	7	104	24164	23176	*	*	*
MANAGEMENT INFO SYSTEMS	30	192	28841	27595	33000	28750	25500	60	475	28775	27493	32500	29000	25000
MARKETING/MARK MGMT (RESR	56	795	24188	23902	28000	24000	20195	75	1536	23701	23447	28000	23400	20000
REAL ESTATE	+	6	+	20850				+	24	+	24353			
COMMUNICATIONS														
ADVERTISING	+	40	+	22044				+	65	+	20599			
COMMUNICATIONS	3	115	28533	21435	*	*	*	4	264	29400	20898	*	*	*
JOURNALISM	+	51	+	20602				+	103	+	19004			
TELECOMMUN/BROADCASTING	+	51	+	21250				+	64	+	20610			
EDUCATION														
ELEMENTARY EDUCATION	+	75	+	19837				3	374	21667	19144	*	*	*
PRE-ELEMENTARY EDUCATION	1	4	19500	19125	*	*	*	1	27	19500	17130	*	*	*
PHYSICAL EDUCATION	+	9	+	20580				+	44	+	19373			
SPECIAL EDUCATION	+	27	+	19754				+	86	+	19827			
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	+	11	+	18682				+	12	+	18292			
TEXTILES & CLOTHING	+	101	+	20759				+	133	+	20814			
MERCHANDISING MANAGEMENT	1	18	22500	20617	*	*	*	7	53	25000	19792	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	+	23	+	24304				+	38	+	23157			
LETTERS (incl English, Li	11	85	18909	22374	*	*	*	13	157	20346	20918	*	*	*
VISUAL & PERFORMING ARTS	1	18	17800	24362	*	*	*	1	68	17800	20461	*	*	*
HUMANITIES - OTHER	1	49	21000	22737	*	*	*	1	104	21000	23659	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	16	+	19616				+	31	+	20111			
HISTORY	6	39	30250	23738	*	*	*	6	60	30250	22558	*	*	*
POLITICAL SCIENCE/GOVT	18	71	26272	24529	*	*	*	24	150	26988	23673	34000	27750	22000
PSYCHOLOGY	4	96	23500	21047	*	*	*	9	183	23278	20474	*	*	*
SOCIOLOGY	+	18	+	19217				+	44	+	20152			
SOCIAL SCIENCES-OTHER	38	90	26045	23040	32500	28000	18000	38	122	26045	22179	32500	28000	18000
ENGINEERING														
AEROSPACE & AERONAUTICAL	9	101	28886	30333	*	*	*	10	278	28697	30465	*	*	*
AGRICULTURAL	+	21	+	30530				+	53	+	30090			
ARCHITECTURAL	+	26	+	28053				+	57	+	29143			
BIOENGINEERING & BIOMEDIC	1	17	28500	30216	*	*	*	7	47	29587	30515	*	*	*
CHEMICAL	58	638	34590	34855	36000	35000	33000	132	1873	34601	35084	36800	35290	33000
CIVIL	52	506	28794	28105	31800	28550	26000	111	1146	29081	28040	32500	28771	26000
COMPUTER	1	111	29400	31009	*	*	*	4	331	32925	31212	*	*	*
ELECTRICAL/ELECTRONIC	106	1077	32147	31779	35400	32750	27282	212	2624	32453	31817	35400	32940	28536

continued

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

INTERIM PERIOD 5/2/90 THROUGH 6/4/90

CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
ENGINEERING (continued)														
ENVIRONMENTAL ENGINEERING	1	3	$29952	$28304	*	*	*	2	5	$28976	$28822	*	*	*
INDUSTRIAL	48	273	30939	30034	$35000	$31600	$26500	87	855	30714	30608	$35000	$31200	$26200
MECHANICAL	140	1048	31514	31944	34560	32000	28500	321	2795	32046	32166	34600	32240	29000
METALLURGICAL	+	54	+	32427				1	161	33000	32412	*	*	*
MINING (INCL GEOLOGICAL)	+	14	+	28747				+	40	+	29483			
NUCLEAR	4	13	30275	29860	*	*	*	5	35	31120	30863	*	*	*
PETROLEUM	+	38	+	35266				+	138	+	35448			
TEXTILE	+	+	+	+				+	3	+	33669			
ENGINEERING TECHNOLOGY	6	124	31758	28580	*	*	*	9	299	32117	28905	*	*	*
INDUSTRIAL TECHNOLOGY	2	37	27500	30362	*	*	*	4	63	28510	28543	*	*	*
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	1	35	22000	21000	*	*	*	1	106	22000	21896	*	*	*
ANIMAL SCIENCES	+	20	+	20877				+	42	+	19188			
PLANT SCIENCES	1	5	25000	20431	*	*	*	1	28	25000	21469	*	*	*
NATURAL RESOURCES	+	8	+	18281				+	16	+	18572			
OTHER AGRICULTURAL SCIENC	+	20	+	24600				+	49	+	24066			
COMPUTER SCIENCE														
COMPUTER SCIENCE	45	419	31769	29794	36000	32000	28000	115	1018	31251	29730	34500	32000	27000
COMPUTER PROGRAMMING	+	26	+	28304				1	70	27000	28611	*	*	*
INFORMATION SCIENCES & SY	3	154	35833	28628	*	*	*	4	345	34713	28463	*	*	*
SYSTEMS ANALYSIS	+	10	+	32500				+	14	+	31603			
HEALTH SCIENCES														
ALLIED HEALTH	+	35	+	27941				+	84	+	26943			
HEALTH SCIENCES	+	5	+	21410				+	28	+	20513			
NURSING	1	96	27000	28599	*	*	*	1	120	27000	28206	*	*	*
PHARMACY	+	19	+	39614				+	39	+	36627			
SCIENCES														
ACTUARIAL	+	4	+	29400				+	64	+	27722			
ARCHITECTURAL & ENVIRONME	+	20	+	25283				+	79	+	25186			
BIOLOGICAL	1	27	28500	22059	*	*	*	3	62	27567	21442	*	*	*
CHEMISTRY	3	37	30000	27267	*	*	*	6	107	30913	28226	*	*	*
GEOLOGY & GEOLOGICAL SCI	+	5	+	25760				+	25	+	23185			
MATHEMATICS	27	120	28777	27330	32000	28200	26000	41	254	28981	26686	32000	29000	26000
PHYSICS	14	25	33250	30674	*	*	*	19	42	32821	29530	*	*	*
OTHER PHYSICAL & EARTH SC	3	6	21000	20900	*	*	*	3	9	21000	21078	*	*	*
POLYMER SCIENCE	+	6	+	32234				+	6	+	32234			
TEXTILE SCIENCE	+	+	+	+				+	24	+	26861			
TOTALS	920	10827						1334	25433					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/2/90 THROUGH 6/4/90							CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	37	1213	$28078	$27337	$32000	$28000	$23000	232	3335	$28782	$26936	$31900	$30000	$24500
ACCOUNTING (PRIVATE)	29	545	26006	25511	30500	26040	22000	51	1121	25736	25266	28660	26000	22000
COMMERCIAL BANKING (CNSMR	9	134	24067	21869	*	*	*	11	225	23264	21435	*	*	*
COMMERCIAL BANKING (LENDG	7	179	25857	24474	*	*	*	12	265	27042	24013	*	*	*
INVESTMT BANKING (CORP FN	16	53	29950	29190	*	*	*	22	80	30509	28795	34000	31500	25000
INVESTMT BANKNG (M & A)	+	8	+	27126				3	16	27933	26946	*	*	*
INVESTMT BANKG (REAL EST)	1	2	26000	26500	*	*	*	1	14	26000	25299	*	*	*
INVESTMT BANKG (SALES & T	1	16	34000	26362	*	*	*	1	28	34000	23387	*	*	*
FINANCIAL/TREASURY ANALYS	78	307	29503	27084	32500	30000	25000	108	584	29485	26925	32500	30000	25000
PORTFOLIO MGMT/BROKERAGE	3	33	28500	25473	*	*	*	5	72	29300	23689	*	*	*
UNDERWRITING	4	105	23000	23999	*	*	*	8	157	22500	23619	*	*	*
INSURANCE - CLAIMS	8	53	24588	23717	*	*	*	13	116	24238	22829	*	*	*
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	+	7	+	25357				+	25	+	21642			
MEDIA PLANNING	2	11	20000	20793	*	*	*	2	21	20000	20388	*	*	*
REPORTING	1	8	26000	16750	*	*	*	1	21	26000	16548	*	*	*
PRODUCTION	2	28	29050	26139	*	*	*	3	53	28033	25639	*	*	*
PUBLIC RELATIONS	+	37	+	19619				1	76	34500	20277	*	*	*
WRITING / EDITING	1	33	18000	19280	*	*	*	2	65	20500	18634	*	*	*
MARKETING														
ADVERTISING	3	29	25667	22229	*	*	*	5	63	22600	20971	*	*	*
BRAND/PRODUCT MANAGEMENT	11	104	25196	24444	*	*	*	15	208	25192	25131	*	*	*
BUYER/MERCHANDISING	9	318	27778	22962	*	*	*	16	457	27031	22963	*	*	*
DISTRIBUTION	6	61	25000	25188	*	*	*	8	118	26013	26057	*	*	*
MARKET RESEARCH	3	29	30333	26578	*	*	*	4	76	27250	25754	*	*	*
PURCHASING	1	21	22000	24059	*	*	*	2	54	21500	23868	*	*	*
SALES	31	767	25413	24957	30000	26000	20000	50	1583	25496	24809	31000	26000	20000
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	6	16	23516	21968	*	*	*	7	38	23956	21138	*	*	*
FINANC,TAXA, MONETARY POL	+	34	+	21948				+	69	+	22658			
ECONOMIC PROGRAMS	+	2	+	24250				+	16	+	26362			
LAW ENFORCEMENT	+	9	+	19931				+	33	+	25790			
MILITARY	1	18	22000	24428	*	*	*	2	98	23950	22179	*	*	*
NATIONAL SECURITY	+	6	+	25566				2	9	29850	26010	*	*	*
URBAN / REGIONAL PLANNING	+	6	+	24615				5	17	26494	25215	*	*	*
ENGINEERING														
BIOENGINEERING	+	40	+	34606				1	61	31000	33056	*	*	*
DESIGN / CONSTRUCT	46	661	29914	29472	35000	29300	26000	92	1532	29795	29916	33800	29500	26000
ENVIRONMENTAL/SANITATION	9	93	29482	29614	*	*	*	13	206	29538	29377	*	*	*
MANUFACTURING/INDUSTRIAL	48	575	32089	31741	35400	33100	29000	80	1634	32249	32020	35400	33000	29000
SYSTEMS / PROGRAMMING	18	125	32385	30933	*	*	*	38	372	33037	31087	36800	33064	29700
POWER SYSTEMS	4	151	31750	31525	*	*	*	23	391	32173	31734	33300	32100	31500
SOFTWARE DESIGN & DEVELOP	20	157	33385	31612	36004	33016	30000	37	346	33191	31685	36000	33000	31000
HARDWARE DESIGN & DEVELOP	15	129	34693	32899	*	*	*	21	294	34443	32491	36800	33800	33400

continued

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/2/90 THROUGH 6/4/90							CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	14	178	$31259	$32452	*	*	*	45	578	$31849	$32316	$35500	$32200	$26000
TESTING	2	98	26600	29773	*	*	*	9	243	31369	30307	*	*	*
PROCESS ENGINEERING	35	455	34297	34825	$36000	$34800	$32136	91	1390	34469	34985	36600	35000	32000
PROJECT ENGINEERING	16	511	32131	31743	*	*	*	60	1130	32493	32200	35500	32802	29000
OTHER ENGINEERING	197	775	31422	31061	34560	32000	26520	381	2117	31733	31347	34800	32200	27000
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	1	11	25000	22485	*	*	*	1	31	25000	22633	*	*	*
INDUSTRIAL HYGIENE	+	1	+	16000				+	1	+	16000			
MEDICAL TECHNOLOGY	+	15	+	24433				+	26	+	23239			
NURSES / PERSONAL CARE	1	93	27000	28376	*	*	*	1	120	27000	27965	*	*	*
OCCUPATIONAL THERAPY	+	1	+	26000				+	19	+	25981			
PHARMACIST	+	16	+	40860				+	26	+	38746			
PHYSICAL THERAPY	+	21	+	31310				+	42	+	29364			
RESPIRATORY THERAPY	+	2	+	32975				+	8	+	25716			
OTHER HEALTH RELATED	+	19	+	21869				1	56	20000	20839	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	2	18	15300	18758	*	*	*	3	37	17200	18412	*	*	*
COUNSELING	+	19	+	16660				3	56	19683	16881	*	*	*
FUNDRAISING / DEVELOPMENT	8	10	12500	14850	*	*	*	8	16	12500	15788	*	*	*
SOCIAL WORK	1	17	17800	16675	*	*	*	1	42	17800	17617	*	*	*
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	21	415	29667	28511	33400	31000	27000	54	943	29636	28557	33000	31000	25000
INFORMATION SYSTEMS	17	217	30368	28097	*	*	*	26	473	29883	28076	34200	28600	27000
SYSTEMS ANALYSIS & DESIGN	14	191	30522	29148	*	*	*	26	488	30269	29625	33000	30325	27500
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	7	28	29889	28007	*	*	*	11	95	29670	30069	*	*	*
AGRICULTURE/NAT'L RESOURC	1	39	25000	19315	*	*	*	1	130	25000	20180	*	*	*
ARCHITECTURE	+	7	+	20166				+	23	+	21479			
CONSULTING	68	363	29765	28790	34000	30000	26500	98	758	29867	28778	34000	30000	27000
HUMAN RESRCS /INDUS RELS	5	74	30040	23662	*	*	*	5	123	30040	23497	*	*	*
MANAGEMENT TRAINEE	65	901	23906	22461	31000	22500	20000	91	1735	25361	22273	33000	23400	20000
MATH/STATISTICIANS	1	13	28200	26354	*	*	*	2	29	24198	24446	*	*	*
PARALEGAL	13	20	21962	21123	*	*	*	14	30	21821	19773	*	*	*
RESEARCHERS NON-TECHNICAL	+	7	+	20096				1	31	26000	20944	*	*	*
RESEARCHERS - TECHNICAL	+	19	+	28085				+	53	+	27806			
TEACHING	1	150	19500	19534	*	*	*	4	635	22125	19179	*	*	*
TOTALS	920	10827						1834	25433					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

ECPO REGIONAL Report No. 5 JULY 1990

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 5/2/90 THROUGH 6/4/90							CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	+	104	+	$29708				6	282	$31000	$29695	*	*	*
MBA--NON-TECH	10	314	$36300	36462	*	*	*	16	570	38253	36242	*	*	*
MBA--TECH	15	62	39333	38289	*	*	*	17	125	38647	38281	*	*	*
MS-BUSINESS	1	35	32500	35016	*	*	*	2	55	37950	34706	*	*	*
PUBLIC ADMINISTRATION	+	+	+	+				+	+	+	+			
ECONOMICS & FINANCE (BANK	4	177	54250	37474	*	*	*	4	215	54250	37430	*	*	*
HOTEL/RESTAURANT MNGMT	+	+	+	+				+	+	+	+			
HUMAN RESOURCES (INCL LAB	+	32	+	32387				+	57	+	31708			
MANAGEMENT INFORMATION SY	1	27	37000	33504	*	*	*	1	46	37000	34003	*	*	*
MARKETING/MKTNG MGT (RESE	+	67	+	35968				+	79	+	35903			
MERCHANDISING MANAGEMENT	+	+	+	+				+	+	+	+			
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	+	4	+	24561				+	8	+	25555			
JOURNALISM	+	2	+	24500				+	2	+	24500			
EDUCATION														
EDUCATION ADMINISTRATION	+	1	+	24000				+	14	+	26509			
ELEMENTARY EDUCATION	+	+	+	+				+	24	+	22337			
PHYSICAL EDUCATION	+	1	+	15996				+	6	+	30765			
READING EDUCATION	+	+	+	+				+	1	+	22000			
SPECIAL EDUCATION	+	1	+	22020				+	27	+	22300			
HUMANITIES														
FOREIGN LANGUAGES	+	+	+	+				+	2	+	24350			
LETTERS	+	1	+	23000				+	4	+	19250			
VISUAL & PERFORMING ARTS	1	5	31000	26797	*	*	*	1	7	31000	24712	*	*	*
HUMANITIES - OTHER	+	+	+	+				+	2	+	21500			
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	+	+	+				+	+	+	+			
HISTORY	+	+	+	+				+	1	+	20000			
POLITICAL SCIENCE / GOVT	+	+	+	+				+	+	+	+			
PSYCHOLOGY	+	4	+	25251				+	30	+	24800			
SOCIOLOGY	+	2	+	22000				+	3	+	20500			
SOCIAL SCIENCES - OTHER	+	4	+	26535				+	9	+	24313			

continued

ECPO REGIONAL Report No. 5 JULY 1990

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/2/90 THROUGH 6/4/90							CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE & AERONAUTICAL	1	28	$37900	$35295	*	*	*	5	58	$35716	$35343	*	*	*
AGRICULTURAL	+	1	+	40000				+	6	+	36450			
BIOENGINEERING & BIOMEDIC	+	2	+	37000				1	4	42000	36500	*	*	*
CHEMICAL	10	81	38335	38738	*	*	*	17	133	37797	38055	*	*	*
CIVIL	2	79	34010	32476	*	*	*	6	192	31503	32260	*	*	*
COMPUTER	1	11	39000	33923	*	*	*	1	31	39000	34395	*	*	*
ELECTRICAL/ELECTRONIC	20	115	40273	37991	$43400	$40500	$35200	34	291	39413	37376	$43400	$39950	$34980
INDUSTRIAL	5	14	33620	35507	*	*	*	9	70	37278	35928	*	*	*
MECHANICAL	7	90	36366	36933	*	*	*	23	248	37027	36964	38600	37000	35580
METALLURGICAL	+	8	+	35838				+	29	+	36766			
MINING & MINERAL	+	4	+	39345				+	5	+	37476			
NUCLEAR	3	9	35467	38877	*	*	*	5	18	35393	36635	*	*	*
PETROLEUM	+	1	+	35000				+	26	+	38067			
TEXTILE	+	+	+	+				+	+	+	+			
HEALTH SCIENCES														
ALLIED HEALTH	+	4	+	28900				+	11	+	26823			
HEALTH SCIENCES	+	2	+	27500				+	9	+	20402			
NURSING	+	+	+	+				+	2	+	34900			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	10	+	24800				+	11	+	23855			
ARCHITECTURAL & ENVIRONME	+	5	+	29300				+	8	+	28037			
BIOLOGICAL	+	2	+	33090				+	8	+	30353			
CHEMISTRY	+	6	+	32393				1	21	29500	31907	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	9	81	39422	36425	*	*	*	30	167	40165	36656	43400	40500	34800
SCIENCES														
GEOLOGY & RELATED GEOLOGI	+	19	+	34508				+	53	+	33560			
MATHEMATICS (INCL ACTUARI	2	14	29250	29243	*	*	*	3	32	31167	30345	*	*	*
PHYSICS	1	2	36500	33995	*	*	*	2	11	33250	30560	*	*	*
POLYMER	+	7	+	37703				+	9	+	37098			
TOTALS	93	1438						184	3022					

Master's Degree Candidates - Experience[1]

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/2/90 THROUGH 6/4/90							CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	2	128	$37695	$42445	*	*	*	3	316	$37797	$44202	*	*	*
MBA--TECH	+	34	+	44693				+	96	+	48339			
OVER 2 TO 4 YEARS														
MBA--NON-TECH	4	130	38425	41806	*	*	*	5	389	41740	46565	*	*	*
MBA--TECH	+	43	+	46995				+	188	+	51381			
OVER 4 YEARS														
MBA--NON-TECH	5	119	39400	45209	*	*	*	9	275	35778	46451	*	*	*
MBA--TECH	1	49	43000	49302	*	*	*	1	122	43000	53407	*	*	*
TOTALS	12	503						18	1386					

1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

DOCTORAL DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

INTERIM PERIOD 5/2/90 THROUGH 6/4/90

CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	1	+	$38000			
COMPUTER & INFOR SCIENCES	1	6	$42000	$54067	*	*	*	1	8	$42000	53050	*	*	*
ECONOMICS	+	+	+	+				+	3	+	44000			
EDUCATION														
EDUCATION ADMINISTRATION	+	6	+	45917				+	20	+	43487			
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	4	+	29250				+	6	+	30340			
FOREIGN LANGUAGES	+	+	+	+				+	+	+	+			
HUMANITIES	+	+	+	+				+	1	+	24000			
PSYCHOLOGY	+	+	+	+				+	6	+	32167			
SOCIOLOGY	+	2	+	32502				+	2	+	32502			
SOCIAL SCIENCES	+	+	+	+				+	5	+	30600			
ENGINEERING														
AEROSPACE	1	1	36600	36600	*	*	*	3	4	43864	45398	*	*	*
CHEMICAL	14	51	46736	50397	*	*	*	16	132	47146	50570	*	*	*
CIVIL	+	6	+	43083				2	9	48492	43632	*	*	*
COMPUTER	+	3	+	41000				+	4	+	45000			
ELECTRICAL/ELECTRONIC	2	8	56000	50275	*	*	*	10	33	53848	52887	*	*	*
INDUSTRIAL ENGINEERING	+	+	+	+				+	2	+	51500			
MECHANICAL	3	9	51600	51065	*	*	*	9	25	48420	48708	*	*	*
METALLURGICAL	+	2	+	41000				2	18	48600	47583	*	*	*
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	7	+	38714				+	14	+	37971			
BIOLOGICAL	+	+	+	+				+	+	+	+			
CHEMISTRY	1	50	51816	46123	*	*	*	3	105	49952	45393	*	*	*
GEOLOGICAL SCIENCES	+	2	+	37170				+	11	+	37145			
MATHEMATICS	1	2	53000	44000	*	*	*	1	6	53000	37833	*	*	*
PHYSICS	2	2	41250	41250	*	*	*	2	11	41250	41361	*	*	*
POLYMER	1	3	42000	46333	*	*	*	1	7	42000	46857	*	*	*
TOTALS	26	164						50	433					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS JULY 1990 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	28797 225 38500/24500			24050 6					
BUSINESS ADMIN (INCL MGMT	25167 3			28000 4	35000 1	26000 1	25000 1	27000 5	
ECONOM & FINANCE (BANKING	30500 2			25064 28 32500/20800	30521 38 35000/29500	24000 1	28550 4	30308 13	35000 1
MANAGEMENT INFO SYSTEMS	31000 3				36000 1	25000 1	27666 7	28792 12	
MARKETING/MARK MGMT (RESR		18000 2		20500 3			24100 2		
COMMUNICATIONS					32000 1				
LETTERS (incl English, Li		24000 1		20000 1	33500 1			28000 1	
HISTORY	32000 1				31125 4				
POLITICAL SCIENCE/GOVT		23000 2		32000 1	31971 7			35500 2	
PSYCHOLOGY					28000 1				
SOCIAL SCIENCES-OTHER	30000 2	22667 3		22000 1	30885 13	18000 1	28000 1	33333 3	
AEROSPACE & AERONAUTICAL									30360 1
CHEMICAL								35078 1	31200 8
CIVIL			28333 3					29083 6	28601 28 32400/27000
COMPUTER							36800 1		
ELECTRICAL/ELECTRONIC	31000 1				40000 1	35250 6	33250 6	29929 7	
ENIVRONMENTAL ENGINEERING								28000 1	29952 1
INDUSTRIAL	28250 2			31333 3	32786 7			29821 19	
MECHANICAL	31250 2				35000 1			30277 13	31576 5
NUCLEAR									32000 1
ENGINEERING TECHNOLOGY						32235 2		30000 1	
PLANT SCIENCES								25000 1	
COMPUTER SCIENCE	32167 3				30500 3	31000 1	30119 17	28700 10	34000 1

AVERAGE SALARY OFFERS JULY 1990 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
INFORMATION SCIENCES & SY								31350 1	
MATHEMATICS	28200 5				31167 6	30750 2	34000 1	28833 6	
PHYSICS					29500 1		35100 1	32000 1	
OTHER PHYSICAL & EARTH SC								16000 1	

AVERAGE SALARY OFFERS JULY 1990 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING	26000 2		25500 1	26700 3		21000 2			
BUSINESS ADMIN (INCL MGMT			22000 1	23763 8		20754 13	30000 1		
ECONOM & FINANCE (BANKING	27971 17		25250 2	23973 11	22000 1	23792 12			20000 1
HUMAN RSRCS (incl LABOR R	20000 1			21000 1					
MANAGEMENT INFO SYSTEMS	29000 2			27667 6					
MARKETING/MARK MGMT (RESR	26250 2			23050 6		24104 35 29000/21000			23000 2
COMMUNICATIONS				25500 1					
MERCHANDISING MANAGEMENT						25000 7			
LETTERS (incl English, Li					22200 2				23000 1
HUMANITIES - OTHER						21000 1			
HISTORY						25000 1			
POLITICAL SCIENCE/GOVT					21733 6	24500 2			
PSYCHOLOGY						22333 3		27000 1	
SOCIAL SCIENCES-OTHER				26000 1	21800 4	23250 2			18000 1
AEROSPACE & AERONAUTICAL	31000 1								
ELECTRICAL/ELECTRONIC	32500 6			31000 1					
INDUSTRIAL				32000 1					
COMPUTER SCIENCE	32667 3			26400 3					
COMPUTER PROGRAMMING				27000 1					
BIOLOGICAL				28500 1					
MATHEMATICS				28175 11					

AVERAGE SALARY OFFERS JULY 1990 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE		RESEARCH ORGAN		TRANSPORTATION		UTILITIES		EDUCATION		FEDERAL GOVERN		LOCAL/STATE GO		HOSPITALS		HEALTH SRVCS (	
ACCOUNTING	24500	2					25770	2	27000	1	23500	1						
BUSINESS ADMIN (INCL MGMT	22500	2	28000	1	22500	1	27167	3			16305	1	30650	1	25000	1		
ECONOM & FINANCE (BANKING	26667	3					26010	4										
HUMAN RSRCS (incl LABOR R																	16450	1
MANAGEMENT INFO SYSTEMS							28750	4	26000	2	29000	1					20000	1
MARKETING/MARK MGMT (RESR	25000	1	18000	1							20195	1						
ELEMENTARY EDUCATION									22000	2								
PRE-ELEMENTARY EDUCATION									19500	1								
LETTERS (incl English, Li			24000	1														
POLITICAL SCIENCE/GOVT	31000	1	31000	1									21500	1				
PSYCHOLOGY																	15000	1
AEROSPACE & AERONAUTICAL											28417	3						
BIOENGINEERING & BIOMEDIC			30120	1			28500	1			26246	2					32000	1
CHEMICAL			37800	1							26300	2	25000	1				
CIVIL	38500	1	30000	1	26880	5	33350	2			25504	10	28305	19				
COMPUTER			29400	1														
ELECTRICAL/ELECTRONIC			32546	9			33066	11			26495	13	33300	1				
INDUSTRIAL					34700	1	31960	5			24450	6						
MECHANICAL			34168	3			32681	12			24917	12			33000	1	33867	3
NUCLEAR							28500	2										
ENGINEERING TECHNOLOGY							35000	1										
COMPUTER SCIENCE			34000	4			31250	4			28113	3						
NURSING															27000	1		

AVERAGE SALARY OFFERS JULY 1990 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BIOLOGICAL					25000 1				
MATHEMATICS				34500 1		20195 1	31700 1		
PHYSICS				34667 3					

AVERAGE SALARY OFFERS JULY 1990 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING									28660 1
BUSINESS ADMIN (INCL MGMT					25800 1			25000 1	
DISTRIBUTION MANAGEMENT									30000 1
ECONOM & FINANCE (BANKING					27200 3		24500 2	21000 1	
HUMAN RSRCS (incl LABOR R								24000 1	
MANAGEMENT INFO SYSTEMS					29250 2				31400 5
MARKETING/MARK MGMT (RESR							28800 1	27000 1	24367 3
ELEMENTARY EDUCATION				21000 1					
LETTERS (incl English, Li			13520 5						
VISUAL & PERFORMING ARTS			17800 1						
POLITICAL SCIENCE/GOVT			12000 1						
PSYCHOLOGY			23000 1	25000 1					
SOCIAL SCIENCES-OTHER			12750 4						32500 1
AEROSPACE & AERONAUTICAL					27050 4				
BIOENGINEERING & BIOMEDIC									32000 2
CHEMICAL								29650 2	35132 50 37400/34200
CIVIL					30833 3			28837 12	35100 1
ELECTRICAL/ELECTRONIC					32051 13		32686 7		32700 2
INDUSTRIAL						31460 1	32567 6		30463 8
MECHANICAL					31477 33 33200/29600		32297 25 35000/30600	34398 2	34258 20 37920/32700
METALLURGICAL								33000 1	
AGRIBUSINESS						22000 1			
COMPUTER SCIENCE					31422 9				32925 2

AVERAGE SALARY OFFERS JULY 1990 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BIOLOGICAL									29200 1
CHEMISTRY									30125 4
MATHEMATICS									25000 1
PHYSICS					29500 2				34000 1

AVERAGE SALARY OFFERS JULY 1990 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING	26500 1	27000 2	28000 1					27000 3	
BUSINESS ADMIN (INCL MGMT		30500 1	22500 2						
ECONOM & FINANCE (BANKING	24600 4	25095 4	28703 6	29667 3				26500 1	30000 1
HUMAN RSRCS (incl LABOR R		30350 2							27000 1
MANAGEMENT INFO SYSTEMS	31174 5	28000 4						25500 2	
MARKETING/MARK MGMT (RESR	24460 5		23250 2	25169 3					30000 1
COMMUNICATIONS	34100 1								
PSYCHOLOGY			24500 1						
AEROSPACE & AERONAUTICAL		32160 1							
CHEMICAL		35245 8	35200 6	35500 6			35033 3	34851 23 36800/34000	35865 11
CIVIL		31333 3	31290 2	33000 1	30160 1			31750 2	35060 5
COMPUTER		34000 1							
ELECTRICAL/ELECTRONIC	33621 25 38500/32000	32932 80 40000/31000		33067 3	32250 4		34500 1	34560 3	34500 1
INDUSTRIAL	34333 3	31875 12	33100 2		29500 1			33000 1	
MECHANICAL	32333 6	32072 98 35000/30000	32275 4		31894 16		33267 6	33700 12	34901 13
NUCLEAR		34500 1							
ENGINEERING TECHNOLOGY					34080 1			31750 2	
INDUSTRIAL TECHNOLOGY		29000 1							
COMPUTER SCIENCE	32587 22 37500/30000	32440 23 36004/30960							32032 1
INFORMATION SCIENCES & SY		35833 3							
CHEMISTRY									32490 2
MATHEMATICS		29350 4							
PHYSICS	32650 2	33340 5		33000 2					

AVERAGE SALARY OFFERS JULY 1990 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
OTHER PHYSICAL & EARTH SC								24500 1	

AVERAGE SALARY OFFERS JULY 1990 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PRINTING		RUBBER PRODUCT		SCIENTIFIC & I		STONE, CLAY, G		TEXTILES & APP		WIDELY DIVERSI		OTHER EMPLOYER	
ACCOUNTING									25000	1	27625	4	22000	2
BUSINESS ADMIN (INCL MGMT									25000	2			25000	1
ECONOM & FINANCE (BANKING									26000	1	29500	2	31000	2
MANAGEMENT INFO SYSTEMS											29500	2		
MARKETING/MARK MGMT (RESR													21250	4
COMMUNICATIONS													26000	1
SOCIAL SCIENCES-OTHER													31000	1
CHEMICAL			34908	5	37200	1							33075	4
CIVIL													28847	6
COMPUTER											31500	1		
ELECTRICAL/ELECTRONIC					34113	1					31637	7	28567	3
INDUSTRIAL			25200	2	32000	1	32100	2			33600	1	29133	3
MECHANICAL	32000	1	32137	6	32453	9	32067	3	32000	1	30400	5	30893	9
NUCLEAR													32100	1
ENGINEERING TECHNOLOGY											26000	1	36000	1
INDUSTRIAL TECHNOLOGY					26000	1							29520	2
COMPUTER SCIENCE					33600	1					29000	1	28250	4
MATHEMATICS											25000	1	28000	1
PHYSICS													32000	1
OTHER PHYSICAL & EARTH SC													22500	1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	28817 236 38500/24500	21750 8		24855 44 34000/20000	30957 67 36000/29500	23250 4	27271 15	29819 36 37000/27000	35000 1
BACHELOR - TECHNICAL	29808 13		28333 3	31333 3	32237 19	33497 11	31440 26 36800/27000	29436 68 37000/27000	29658 45 35000/27000

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	27417 24 32500/24000		24500 4	24614 37 30500/21000	21846 13	23390 78 30000/20000	30000 1	27000 1	21400 5
BACHELOR - TECHNICAL	32400 10			28201 18					

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	25556 9	25250 4	22500 1	27083 13	23750 6	22250 4	26075 2	25000 1	17150 3
BACHELOR - TECHNICAL	38500 1	32937 20 38500/29000	28183 6	32533 42 38000/30000	25000 1	25770 52 32700/22000	28536 22 37000/25000	30000 2	33400 4

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL			14283 12	23000 2	27650 6		25933 3	24250 4	29205 11
BACHELOR - TECHNICAL					31218 64 35568/28800	26730 2	32411 38 36000/30000	29832 17	33962 92 37920/30500

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	27323 16	27506 13	26352 12	27418 6				26417 6	29000 3
BACHELOR - TECHNICAL	33099 58 38500/30000	32514 240 40000/30200	33506 14	34267 12	31871 23 35000/30000		33920 10	33958 44 36800/32000	35001 33 38500/32724

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
BACHELOR - NON TECHNICAL					25250 4	28563 8	24818 11
BACHELOR - TECHNICAL	32000 1	32136 13	32500 14	32080 5	32000 1	30504 17	29977 36 36500/26000

AVERAGE SALARY OFFERS JULY 1990 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	28797 225 38500/24500	25769 29 31500/22000	14300 1						25667 3
BUSINESS ADMIN (INCL MGMT	24000 1		25000 2		34000 1				30400 2
ECONOM & FINANCE (BANKING	30000 1	25686 19	24229 7	27500 11	27386 7	26400 2	26000 1		28928 59 35000/25000
HUMAN RSRCS (incl LABOR R		20000 1							24000 1
MANAGEMENT INFO SYSTEMS	31000 1	30700 1							28310 4
MARKETING/MARK MGMT (RESR			22000 1						27000 2
COMMUNICATIONS					32000 1				
LETTERS (incl English, Li									33500 1
HISTORY					32000 2				30250 2
POLITICAL SCIENCE/GOVT					35000 1			34000 1	31114 7
PSYCHOLOGY					28000 1				
SOCIAL SCIENCES-OTHER	28000 1			22000 1	30625 4				31000 9
CIVIL									38500 1
ELECTRICAL/ELECTRONIC					40000 1				32000 2
INDUSTRIAL					31000 1	31000 1			31625 4
MECHANICAL									35000 1
COMPUTER SCIENCE		26520 1			31000 1				29500 1
MATHEMATICS	28333 3				31000 2				29344 8
PHYSICS									29500 1

AVERAGE SALARY OFFERS JULY 1990 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	PORTFOLIO MGMT		UNDERWRITING		INSURANCE - CL		DESIGN/GRAPHIC	MEDIA PLANNING		REPORTING		PRODUCTION		PUBLIC RELATIO	WRITING / EDIT	
BUSINESS ADMIN (INCL MGMT	24500	1	22667	3	22900	4										
ECONOM & FINANCE (BANKING	30000	2	22000	3	25600	2										
HUMAN RSRCS (incl LABOR R					21000	1										
MANAGEMENT INFO SYSTEMS	31000	1										24000	1			
MARKETING/MARK MGMT (RESR			23000	2	25650	2						26000	1			
COMMUNICATIONS					25500	1				26000	1	34100	1			
LETTERS (incl English, Li															23000	1
SOCIAL SCIENCES-OTHER					26000	1		20000	2						18000	1
AEROSPACE & AERONAUTICAL	31000	1														
COMPUTER SCIENCE														34500	1	
BIOLOGICAL					28500	1										
MATHEMATICS					20000	1										

AVERAGE SALARY OFFERS JULY 1990 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BUSINESS ADMIN (INCL MGMT		22000 2		23000 1		22000 1	23375 4		
DISTRIBUTION MANAGEMENT				30000 1					
ECONOM & FINANCE (BANKING		26610 2	28000 1	24000 2	30000 2	21000 1	24350 6		
MARKETING/MARK MGMT (RESR	22000 3	24323 7	27111 9	24000 3	18000 1		23273 22 29000/20000	20195 1	
MERCHANDISING MANAGEMENT			26875 4				22500 2		
LETTERS (incl English, Li	24000 1								
HISTORY								25000 1	
POLITICAL SCIENCE/GOVT		23000 1	26000 1					23000 2	
PSYCHOLOGY			27000 1				25750 2		
SOCIAL SCIENCES-OTHER	23000 1	29500 2						23000 1	
CHEMICAL				35100 1				26600 1	
ELECTRICAL/ELECTRONIC		28400 1			31000 1		30667 3	26900 1	
INDUSTRIAL							31125 4		
MECHANICAL							30333 3		
COMPUTER SCIENCE							30000 1		
BIOLOGICAL							29200 1		
CHEMISTRY							30000 2		

AVERAGE SALARY OFFERS JULY 1990 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
AEROSPACE & AERONAUTICAL				27000 1			32160 1		
BIOENGINEERING & BIOMEDIC						31000 1			32000 1
CHEMICAL							31413 8	34293 3	35087 9
CIVIL					26494 5		28774 44 37000/26300	27451 7	
ELECTRICAL/ELECTRONIC							31260 5		31979 11
ENIVRONMENTAL ENGINEERING								28976 2	
INDUSTRIAL			22000 1						31489 13
MECHANICAL							30675 29 39796/28000	31000 1	32351 43 35400/29760
ENGINEERING TECHNOLOGY							30040 2		
INDUSTRIAL TECHNOLOGY							29640 1		27700 2
COMPUTER SCIENCE			25900 1	32700 1			30000 1		
MATHEMATICS							26000 1		
OTHER PHYSICAL & EARTH SC									24500 1

AVERAGE SALARY OFFERS JULY 1990 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
ECONOM & FINANCE (BANKING									35000 1
MANAGEMENT INFO SYSTEMS	29307 4								29143 7
MARKETING/MARK MGMT (RESR	29700 1								
POLITICAL SCIENCE/GOVT					32500 2				
PSYCHOLOGY					25000 1				
AEROSPACE & AERONAUTICAL									28116 7
BIOENGINEERING & BIOMEDIC					31560 2				26997 3
CHEMICAL					34405 10	35717 1	34645 71 37400/33000	35586 7	35576 21 37800/34800
CIVIL		33350 2				25200 1		31867 9	28800 40 32500/26000
COMPUTER	36800 1	31500 1	34000 1						29400 1
ELECTRICAL/ELECTRONIC	33571 18	32306 7	33324 12	34388 16	32514 12	30967 3	34300 2	32824 10	32217 96 40000/27282
INDUSTRIAL	33820 5	31800 2		34250 2			28500 2	29500 1	30468 22 35000/26500
MECHANICAL	31780 2	31704 10		34000 1	31014 11	32125 4	34527 14	32325 29 37920/29500	32068 154 36000/30000
METALLURGICAL					33000 1				
NUCLEAR									31120 5
ENGINEERING TECHNOLOGY	30000 1	35000 1	34470 1					31167 3	36000 1
INDUSTRIAL TECHNOLOGY									29000 1
COMPUTER SCIENCE	34682 4		32886 21 36004/31000	36800 1	27067 3				31838 13
CHEMISTRY					30167 3		34980 1		
MATHEMATICS	34500 1		34000 1						
PHYSICS	31500 1		35100 1	33800 1			33000 1	25000 1	34300 9

AVERAGE SALARY OFFERS JULY 1990 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
BUSINESS ADMIN (INCL MGMT	25000 1								
MARKETING/MARK MGMT (RESR									20000 1
NURSING				27000 1					

AVERAGE SALARY OFFERS JULY 1990 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BUSINESS ADMIN (INCL MGMT					28000 1	28000 2	29325 2	30500 1	
ECONOM & FINANCE (BANKING						26300 4		28000 1	
HUMAN RSRCS (incl LABOR R		16450 1							
MANAGEMENT INFO SYSTEMS					26615 13	28766 7	30938 8		
MARKETING/MARK MGMT (RESR						28200 1			
ELEMENTARY EDUCATION	21000 1								
LETTERS (incl English, Li	15300 2		12333 3						
VISUAL & PERFORMING ARTS				17800 1					
POLITICAL SCIENCE/GOVT			12000 1						
PSYCHOLOGY		15000 1							
SOCIAL SCIENCES-OTHER			12750 4						
INDUSTRIAL		27600 1				27000 1			
MECHANICAL					31000 1				
PLANT SCIENCES									25000 1
COMPUTER SCIENCE					30902 37 36000/27000	31479 7	29756 13		
COMPUTER PROGRAMMING					27000 1				
INFORMATION SCIENCES & SY						34713 4			
MATHEMATICS					25000 1		31333 3	29763 9	

AVERAGE SALARY OFFERS JULY 1990 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90 90th: 22080 / 10th: 18330 PART 8 - PAGE 1

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING				27000 2					
BUSINESS ADMIN (INCL MGMT		26786 7	30000 1	22084 19					
ECONOM & FINANCE (BANKING		30923 13		25632 19		22000 1	26000 1		
HUMAN RSRCS (incl LABOR R			29233 3						
MANAGEMENT INFO SYSTEMS		29269 13							
MARKETING/MARK MGMT (RESR				22106 18					
ELEMENTARY EDUCATION									22000 2
PRE-ELEMENTARY EDUCATION									19500 1
MERCHANDISING MANAGEMENT				22500 1					
LETTERS (incl English, Li		28000 1		22000 2		22200 2			
HUMANITIES - OTHER				21000 1					
HISTORY		32000 1							
POLITICAL SCIENCE/GOVT		37000 1				21700 7			
PSYCHOLOGY				21000 3					
SOCIAL SCIENCES-OTHER		33000 4	32500 1	23250 2		21800 4			
CIVIL				34050 2					
ELECTRICAL/ELECTRONIC		29813 8		32633 3					
INDUSTRIAL		30100 22 37000/28000		30600 5					
MECHANICAL		30922 9		32909 9					
AGRIBUSINESS				22000 1					
COMPUTER SCIENCE		30250 8							
BIOLOGICAL									25000 1
MATHEMATICS		28143 7		29850 2	24198 2				

AVERAGE SALARY OFFERS JULY 1990 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90 90th: 22080 / 10th: 18330 PART 8 - PAGE 2

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
PHYSICS		31333 3		33000 1					
OTHER PHYSICAL & EARTH SC		16000 1		22500 1					

AVERAGE SALARY OFFERS JULY 1990 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90 90th: 22080 / 10th: 18330 PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	28787 229 38500/24200	25721 50 31500/22000	23264 11	27042 12	29835 17	26400 2	26000 1	34000 1	29185 90 35000/25000
BACHELOR - TECHNICAL	26333 3	26520 1			32800 5	31000 1			30986 18

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	28875 4	22500 8	24236 11		20000 2	26000 1	28033 3		20500 2
BACHELOR - TECHNICAL	31000 1		24250 2					34500 1	

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	22600 5	24963 14	27031 16	24714 7	26000 3	21500 2	23558 36 30000/20000	22839 5	
BACHELOR - TECHNICAL		28400 1		35100 1	31000 1		30479 14	26750 2	

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL									
BACHELOR - TECHNICAL			23950 2	29850 2	26494 5	31000 1	29795 92 39796/26000	29538 13	32249 80 36500/29000

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
BACHELOR - NON TECHNICAL	29386 5				30000 3				29875 8
BACHELOR - TECHNICAL	33590 33 37400/31000	32173 23 35000/31500	33191 37 38500/31000	34443 21 38500/33400	31981 42 41500/28000	31369 9	34459 91 38500/32000	32493 60 37920/29000	31773 373 40000/27000

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
BACHELOR - NON TECHNICAL	25000 1								20000 1
BACHELOR - TECHNICAL				27000 1					

AVERAGE SALARY OFFERS JULY 1990 ECPO REGIONAL CUMULATIVE REPORT

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL	17200 3	15725 2	12500 8	17800 1	26714 14	27911 14	30615 10	29250 2	
BACHELOR - TECHNICAL		27600 1			30659 40 36000/25000	32183 12	30052 16	29763 9	25000 1

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		29975 40 37000/26500	30040 5	23216 67 33000/19500		21821 14	26000 1		21167 3
BACHELOR - TECHNICAL		29793 58 37500/27000		31349 24 35100/28000	24198 2				25000 1

AVERAGE SALARY OFFERS JULY 1990 ECPO REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH	35763 4			40000 2					
MBA--TECH	31000 1				39000 1	36000 1	34000 1	30000 2	43000 2

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH				40000 1		28000 1			
MBA--TECH									

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH									
MBA--TECH				42000 3					

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH									48000 3
MBA--TECH					45000 1				

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH	44000 1	36000 1		33000 1					
MBA--TECH		41333 3			44000 1			32000 1	

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH							32000 2
MBA--TECH							